

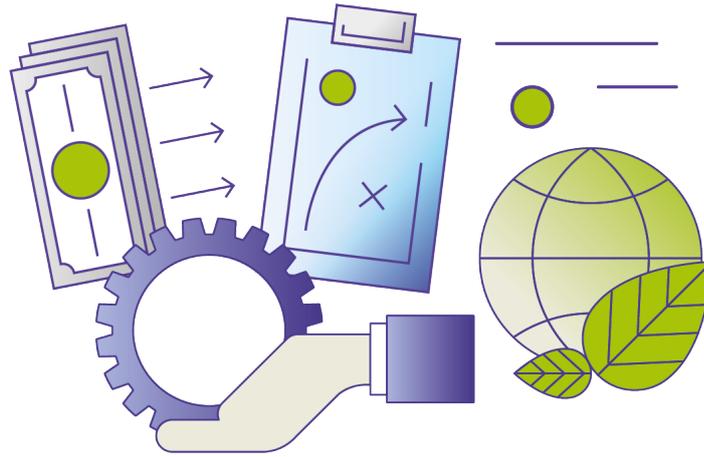


**WPF**  
WASTE PROJECT  
FACILITATOR

**HOW TO APPLY TO THE  
WASTE PROJECT FACILITATOR**

# 01

## INTRO- DUCTION



**Early 2017, R20 and EGIS launched an innovative financial mechanism to support the feasibility studies of the most promising waste projects.**

The Waste Project Facilitator (WPF) opens up the pipeline of investment-ready waste projects by financing and providing the expertise for feasibility studies required by investors and developers.

**The Waste Project Facilitator is a partnership between:**

- **EGIS**, an international engineering, project structuring and operation group.
- **R20** (Regions of Climate Action), an NGO whose mission is to help sub-national governments around the world to develop low-carbon and climate resilient infrastructure projects.



## THE FIELDS COVERED BY THE WPF



**Pre-collection**



**Collection  
and transport**



**Sorting,  
Recycling and  
Composting**

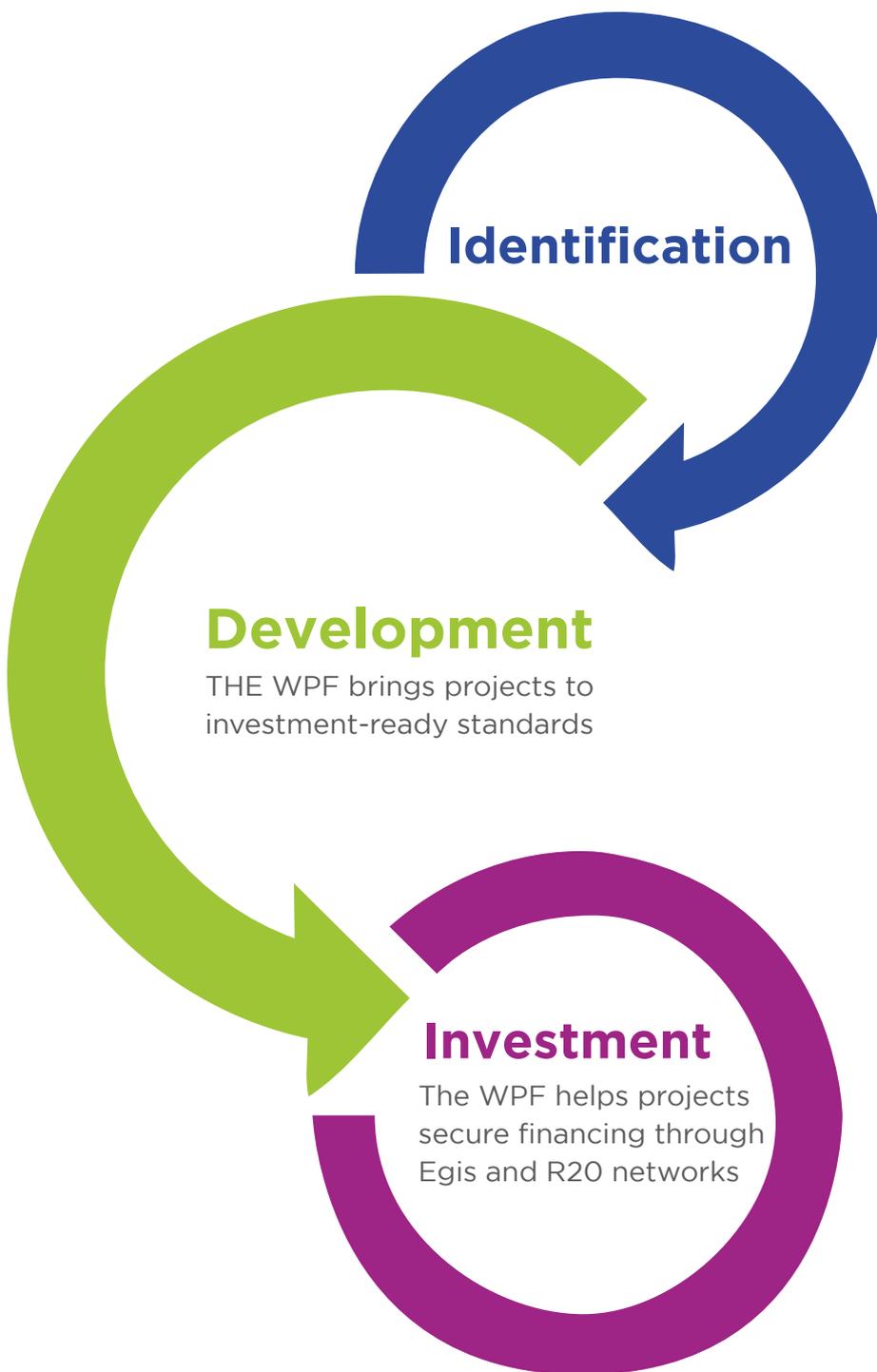


**waste to  
energy**



**Controlled  
landfills**

## The WPF is a key component of the financing ecosystem



# 02 HOW IT WORKS | Overview

The WPF helps project developers perform feasibility studies to assess potential risks, thus delivering financially responsible projects.

01.



Local authorities or private developers submit their project proposals to the WPF.

02.



The WPF accompanies applicants through a dedicated process of project qualification and, after the Board's approval, finances feasibility studies.

03.



Feasibility studies evaluate technical and economic feasibility and determine the conditions for success. The WPF assists the beneficiary to secure funding with its investor networks.

04.



Once projects reach financial closing, the WPF is reimbursed with a success fee previously agreed on by both parties. Success fees are re-deployed to deliver more feasibility studies, making the WPF a revolving «evergreen» facility.

With this approach, collaboration between local authorities, private developers and the WPF is mutually beneficial.

# 02

## HOW IT WORKS

## Specific stages of the WPF



**1.** The Applicant submits a project proposal

**2.** The WPF secretariat reviews the formal application

**3.** The WPF Board evaluates the request for feasibility study

**4.** Once accepted by the WPF Board, a team is sent to assess the situation on the ground and determine the TOR\* of the feasibility study

\* Terms Of Reference



**5.** The WPF and applicant agree on the terms and conditions, and the TOR\*

\* Terms Of Reference

**6.** The contract is submitted to the WPF Board for signature

**7.** The WPF performs the feasibility study

**8.** The WPF helps the beneficiary set up the financing structure and secure investments that will allow the recovery of a success fee



# 02 HOW IT WORKS | Impact



## SUSTAINABLE DEVELOPMENT GOALS

The WPF is committed to the Sustainable Development Goals (SDGs) and will ensure a rigorous monitoring of the environmental, social and economic impact of the projects undertaken using recognized standards.

Feasibility studies will seek for the most sustainable options and look for scaling up potential, thus promoting new best practices regarding waste management. The burden of managing waste can be transformed into a valuable activity creating jobs and improving the global resource management.



## BENEFITS FOR THE APPLICANT

The WPF experts and the beneficiaries work hand in hand to ensure the delivery of feasibility studies. The beneficiaries are included throughout the whole process, which ensures optimal knowledge transfer for a more successful project implementation.

### The contract

1. The studies will be carried out by R20 and EGIS, and will occur within the framework of an agreed contract between the applicant and the WPF.
2. The principle, the method of valuation, and the conditions of the settlement will be specified in the contract.
3. The contract will stipulate that the applicant guarantees periodic updates throughout the different stages of the study including all required information, and their contribution to the project.



## MITIGATING FINANCIAL RISK

The WPF reduces the risk taken by the beneficiary by bearing the financial and technical risk of the feasibility study. At a later stage, the assistance provided by the WPF in seeking investors will also maximize the chances of reaching financial close and thus effective implementation.

# 03 HOW TO APPLY



## DOCUMENTS REQUIRED

- 01 • An official letter of feasibility study request.
- 02 • Project documentation.
- 03 • A presentation of the applicant.
- 04 • A commitment to the principles of the SDGs and the UN Global Compact.

Submit your application to [secretariat@waste-pf.org](mailto:secretariat@waste-pf.org)

## CONTENTS OF THE PROJECT DOCUMENTATION

**All projects should be presented with diligence.**

**It is strongly encouraged to include the following points in the project documentation:**

- General overview of the geographical and socio-economic situation
- Current status and projections of waste streams (collection, waste composition and quantity, systems and organization in place, current performance, etc.)
- Result to be achieved with preliminary well-defined objectives of the project
- Suggested means of achieving results including land acquisition
- A preliminary financial and economic analysis as well as a clearly outlined resource estimate
- A preliminary implementation schedule
- An overview of the main challenges and risks that may be encountered
- Proposed applicant contribution to the process

**Applicants should clearly differentiate known facts from reasonable hypothesis in their presentation.**

# ANNEX 1

## The Ten Principles of the UN Global Compact

### Human Rights

**Principle 1:** Businesses should support and respect the protection of internationally proclaimed human rights; and

**Principle 2:** make sure that they are not complicit in human rights abuses.

### Labour

**Principle 3:** Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;

**Principle 4:** the elimination of all forms of forced and compulsory labour;

**Principle 5:** the effective abolition of child labour; and

**Principle 6:** the elimination of discrimination in respect of employment and occupation.

### Environment

**Principle 7:** Businesses should support a precautionary approach to environmental challenges;

**Principle 8:** undertake initiatives to promote greater environmental responsibility; and

**Principle 9:** encourage the development and diffusion of environmentally friendly technologies.

### Anti-Corruption

**Principle 10:** Businesses should work against corruption in all its forms, including extortion and bribery.

[www.unglobalcompact.org](http://www.unglobalcompact.org)

# ANNEX 2

## Applicant contribution

- Provide all existing data, information, plans, studies, etc., related to the project
- Instruct officials of relevant authorities to attend the necessary meetings
- Provide equipped offices for the duration of the study
- Facilitate the administrative formalities (various authorizations, obtaining visas, etc.) necessary for the on-site study of the project, and for the visits of foreign experts, including travel within the country
- Participate in the completion of the study or provide study-related benefits in accordance with the terms of reference to be approved by the applicant and attached to the study funding agreement



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 egis

The logo for egis consists of a stylized lowercase 'e' enclosed in a green circle, followed by the lowercase letters 'egis' in a sans-serif font.